

## SUMMARY OF NEW CONCLUSIONS OF DOCTORAL THESIS

1. Thesis's title: *"Improving the efficiency of attracting and using foreign direct investment capital in Hai Phong city"*

2. Major: Finance - Banking

Code number: 62.34.02.01

3. PhD candidate's full name: Tran Thi Phuong Mai

4. Supervisor's fullname:

- Associate Professor, Ph.D Dinh Trong Thinh
- Ph.D. Le Thi Thuy Van

5. New conclusions of the thesis:

• *New contributions in academic and theoretical bases:*

The thesis has systematized and clarified theoretical issues related to the efficiency of attracting and using the foreign direct investment (FDI) capital in the locality in terms of macroeconomic management of the capital receiving locality and country: concepts, characteristics and contents.

The thesis focuses on factors influencing FDI capital attraction and use efficiency in the receiving locality; Establishes a set of qualitative and quantitative criteria to assess FDI capital attraction and use efficiency and provides a theoretical framework for evaluation and proposal solutions for FDI attraction and use in Hai Phong city

• *New proposals drawn from the research results*

Based on the theory on FDI capital attraction and use efficiency in terms of macroeconomic management of the capital receiving locality and country, the author takes the next steps in the study process in combination with scientific research methods, practical survey conducted at FDI enterprises in Hai Phong city, collects secondary data from the Foreign Investment Agency (Ministry of Planning and Investment), Departments and Leaders of FDI management units in Hai Phong to clarify the reality, assess the successes, limitations and causes of such restrictions, propose solutions to improve FDI capital attraction and use efficiency in Hai Phong city in the period up to 2020 with a vision to 2030, as follows:

- *Improving FDI capital attraction efficiency*
- + First, improving quality and efficiency of FDI planning, connecting plan with socio-economic development targets and economic restructure
- + Second, promoting administrative reform
- + Third, developing special incentives for FDI projects using high technology, environmentally friendly, creating large added value, R & D projects, projects in the field of hi-tech agriculture.

- + Fourth, developing technical infrastructure and social infrastructure system. Specifically: (i) Focus on developing technical and social infrastructure inside and outside sector or investment partner-based intensive industrial parks (ii) Develop modern and synchronous transportation and communication infrastructure; (iii) Concentrate on attracting all investment capital sources for development of seaport system and related services in a modern and sustainable manner
- + Fifth, promote investment promotion activities, renovate methods and improve the investment promotion quality
  - *Improving FDI capital use efficiency*
- + First, strengthening management of FDI activities
- + Second, creating logical connections between domestic enterprises and FDI enterprises, participating in the value chain, international supply chain
- + Third, developing technique and technology acquiring strategy and roadmap
- + Fourth, developing spearhead supporting industries
- *Finally*, the thesis proposes some recommendations to the Government and Ministries to implement and perform above solutions.

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**Thesis Supervisors**

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**Supervisor 1**

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