BRIEF INFORMATION
ABOUT NEW CONCLUSIONS OF THE DOCTORAL THESIS

1. Thesis topic: "*Finalizing financial policies for development of Hanoi real estate market"*

Major: *Finance - Banking* Code: *62.34.02.01*

2. Full name of PhD student: Vuong Minh Phuong

3. Full name of the scientific advisor:

(1) Asso.Prof.Dr. Ngo Tri Long

(2). Asso.Prof.Dr. Pham Ngoc Anh

4. New conclusions of the thesis:

**** New contributions in theory***

Theoretically: The thesis systematizes a number of theoretical issues on real estate and real state market, financial policies in general and financial policies for development of Hanoi real estate market in particulars; analyzes experience of some countries such as China, Singapore, Japan, Germany, USA ... on use of the financial policies for development of Hanoi real estate market, then the PhD student summarizes and draws lessons, experiences for Vietnam in general and Hanoi real estate market in particular. This will serve as a basis for analysis and practical assessment of the use of financial policies in Hanoi real estate market.

**** New proposals taken from the research results:***

Practically: The thesis analyzes, details and completes the reality of Hanoi real estate market, impacts of the financial policies on this market from 1993 to present and evaluates the achievements, limitations and limited cause. Hence, the thesis proposes and recommends specific orientations and solutions to perfect the financial policies for development of Hanoi real estate market, to develop it healthily and symmetrically with its inherent position in current integrated market economy

Based on the viewpoints and orientation for the development of Hanoi real estate market, the orientation of finalizing the financial policies in the coming time, combined with the forecasts on market development in the future, the thesis proposes a solution system which consists of 4 groups: financial policy finalization solutions in the mobilization and exploitation of financial resources; financial policy finalization solutions in distribution, utilization of financial

resources; real estate price policy solutions and Hanoi real estate market development support solutions in the current situation. These solutions are built on the basis of analyzing impacts of existing financial policies on the real estate market, the shortcomings to be solved and in line with the Party's and State's goals and views on developing the real estate market in Hanoi in particular and Vietnam in general until 2025 and the following years. In addition to financial policy finalization solutions, the thesis also offers solutions to support the development of Hanoi real estate market

SCIENTIFIC ADVISORS **PhD STUDENT**

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